

Ultimate GPO Checklist

The Sourcing Hero's Guide to Selecting a Group Purchasing Organization



Finding the right GPO is a crucial step in forming a holistic procurement strategy. Use the below checklist to make sure your GPO is hitting the marks in each category.

Types of GPOs | Select a type based on your needs

- Vertical
- Horizontal

Notes: _____

Transparency | Make sure the parameters for each item are clearly defined

- Membership
- Fees
- Pricing
- Purchasing Expectations

Notes: _____

Culture & Service | Analyze your own culture and see how your GPO measures up

- Sustainable Sourcing
- Green / Social Initiatives
- Community Involvement
- Speed to Service

Notes: _____

Advisory Approach | Buy smarter and add value

- Access to Sourcing Advisor
- Keep Established Suppliers
- Supplement to Overall Strategy
- Additional Functions (software, reporting, data)

Notes: _____

Pro Tip: A great GPO knows group purchasing is often times only part of the equation. Select the GPO that will add value to your overall approach to procurement.

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